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## NEWS RELEASE

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# Digital Garage Develops “Musubell for Chukai” to Support DX of Real Estate Brokerage, Following its Service for the New Condo Market ~Nomura Real Estate Solutions as the First Implementing Company~

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Digital Garage, Inc. (TSE first section: 4819; HQ: Tokyo; Representative Director, President Executive Officer and Group CEO: Kaoru Hayashi; DG) develops “Musubell for Chukai,” a centralized electronic contract management service to support DX of real estate brokerage. In July 2020, DG launched “Musubell,” an electronic contracting service targeting the new condominium market with 59,000 transactions per year\*1, and is currently scheduled to be introduced by number of real estate companies that are facing the challenge of promoting DX. Aiming to become the de facto standard in the real estate transaction field, DG provides “Musubell for Chukai” to the real estate transaction brokerage market, which handles 550,000 transactions per year\*2, to strongly support companies in their shift to DX. DG provides this service to Nomura Real Estate Solutions Co., Ltd. (HQ: Tokyo; President: Kenichi Maeda; Nomura Real Estate Solutions), as the first company to implement the service.



As a solution that realizes electronic contracts specialized in solving the current issues of real estate brokerage business, DG will digitize real estate brokerage contracts, centrally manage the status of the contracts from signing to completing transactions online. At the same time, to ensure safe real estate transactions, support has also been started for two-factor authentication according to Article 3 of the Act on Special Measures of the Civil Code Concerning Electronic Consumer Contracts and Electronic Acceptance Notice.

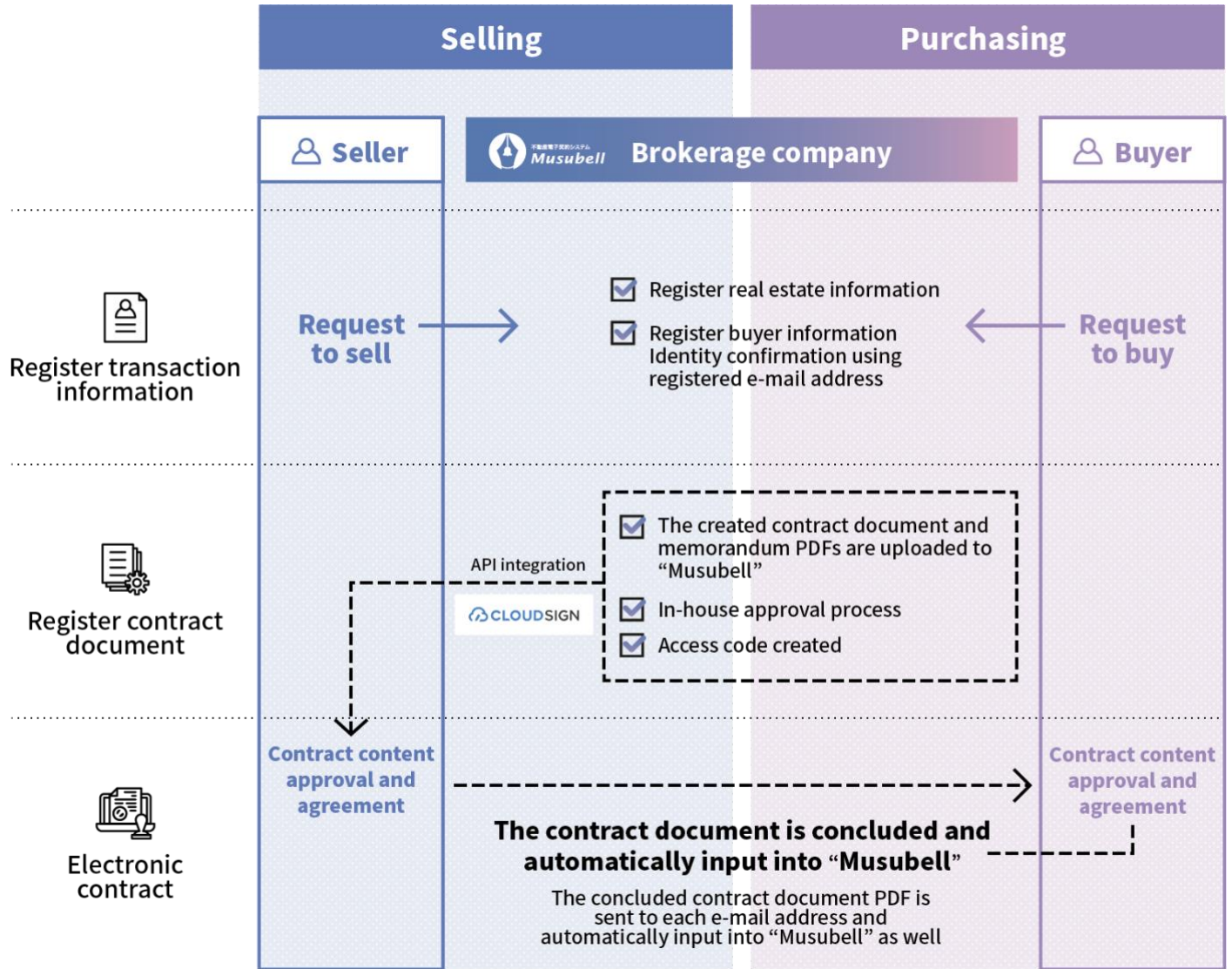
The main functions of the system include a central admin page for each person in charge of sales, which enables the understanding of the entire contracting process, schedule management, internal approval function for electronic contracts, and contract progress management, thereby improving the efficiency of the entire real estate sales process using electronic contracts.

The function for digitizing the overall purchasing contract will be based on Bengo4.com’s “CloudSign.” “Musubell for Chukai” will be sold by DG Communications Co., Ltd., a member of the DG Group. Musubell services will be further expanded in the future—such as API integration with various services—to offer better convenience for real estate contracts and management. This will include expanding services for optimizing document creation and communication between the parties involved in the transaction, to realize DX in the real estate domain.

DG is implementing the “DG Fintech Shift” Group strategy to integrate payments and data. DG Financial Technology, Inc. (DGFT) was launched in April 2021 to lead and accelerate the “DG Fintech Shift.” Going forward, DG will continue contributing to sustainable social development by creating next-generation businesses combining the DG Group’s technologies and data in the payment business centered on DGFT.

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### ■ Conceptual Image of “Musubell”



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### **【About Nomura Real Estate Solutions Co., Ltd.】**

Company name: Nomura Real Estate Solutions Co., Ltd.

Representative: President: Kenichi Maeda

HQ address: 1-26-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo

Established November 6, 2000

Business profile: Brokerage of residential real estate, brokerage of commercial real estate, consignment sales business, insurance agency business, information website on real estate operation

URL: <https://www.nomura-solutions.co.jp/english/>

\*1: "National Condominium Market Trend" by the Real Estate Economic Institute Co., Ltd.

\*2: According to our research.